



TRINIDAD CEMENT LIMITED

# CONSOLIDATED INTERIM FINANCIAL REPORT

FOR THE SIX MONTHS ENDED JUNE 30, 2014

## CONSOLIDATED STATEMENT OF INCOME

| TT\$'000   | UNAUDITED                  |                | RESTATED                 |                | AUDITED<br>RESTATED |
|--|----------------------------|----------------|--------------------------|----------------|---------------------|
|  | Three Months<br>Apr to Jun |                | Six Months<br>Jan to Jun |                |                     |
|  | 2014                       | 2013           | 2014                     | 2013           |                     |
| <b>REVENUE</b>   | <b>560,019</b>             | <b>511,964</b> | <b>1,073,583</b>         | <b>994,103</b> | <b>1,941,049</b>    |
| <b>Earnings before Interest, Taxes, Depreciation and Non-Recurring Charges</b> | <b>132,218</b>             | <b>113,616</b> | <b>232,161</b>           | <b>232,515</b> | <b>404,337</b>      |
| Depreciation   | (31,338)                   | (31,504)       | (62,865)                 | (63,855)       | (127,863)           |
| Non-recurring charges  | (25,877)                   | —              | (25,877)                 | —              | (2,427)             |
| Loss on disposal of long-term assets   | (1,782)                    | (935)          | (2,282)                  | (935)          | (2,484)             |
| <b>Operating Profit</b>  | <b>73,221</b>              | <b>81,177</b>  | <b>141,137</b>           | <b>167,725</b> | <b>271,563</b>      |
| Net finance costs  | (46,680)                   | (57,740)       | (97,453)                 | (122,972)      | (237,772)           |
| <b>Profit before taxation</b>  | <b>26,541</b>              | <b>23,437</b>  | <b>43,684</b>            | <b>44,753</b>  | <b>33,791</b>       |
| Taxation   | (7,550)                    | 32,783         | (11,724)                 | 25,648         | 33,490              |
| <b>Profit for the year</b>   | <b>18,991</b>              | <b>56,220</b>  | <b>31,960</b>            | <b>70,401</b>  | <b>67,281</b>       |
| <b>Attributable to:</b>  |                            |                |                          |                |                     |
| Shareholders of the Parent   | 18,654                     | 46,153         | 29,916                   | 63,209         | 58,139              |
| Non-controlling interests  | 337                        | 10,067         | 2,044                    | 7,192          | 9,082               |
|  | <b>18,991</b>              | <b>56,220</b>  | <b>31,960</b>            | <b>70,401</b>  | <b>67,281</b>       |
| <b>Basic and diluted earnings per Share – cents:</b>                           | <b>7.6</b>                 | <b>18.8</b>    | <b>12.2</b>              | <b>25.7</b>    | <b>23.7</b>         |

## DIRECTORS' STATEMENT

For Q2 2014, the TCL Group recorded growth in Earnings before Interest, Taxes, Depreciation and Non-Recurring Charges of \$18.6 million or 16% to \$132.2 million compared with Q2 2013. Revenue increased by 9% or \$48 million to \$560 million as demand remained strong in key markets. The Q2 EBITDA margin was 23.6% compared with 19.4% of Q1 2014.

Non-Recurring Charges are for addition of \$9.9m to provision for retroactive pay increases (2009 – 2011) arising from the Industrial Court ruling and a charge of \$16 million for mainly legal expenses incurred on the debt refinancing exercise initiated in Q2. Notwithstanding these charges, Profit before Taxes for Q2 was higher by \$3.1 million compared with Q2 2013 as Net Finance cost was lower by \$11m in Q2 2014 due to lower foreign exchange losses from the Jamaica subsidiaries. For Q2 2014, Profit After Taxes (PAT) of \$19.0 million was lower than Q2 2013 which included a one-time tax credit of \$37.7 million that if excluded will result in a PAT of \$18.5 million for Q2 2013.

For the first half year of 2014, revenue increased by \$79.5 million or 8% whilst Earnings before Interest, Taxes, Depreciation and Non-Recurring Charges remained flat at \$232.2 million compared with the first half year of 2013. The H1 2014 EBITDA was negatively impacted by both the Jamaica and Trinidad plants undertaking planned annual maintenance stops with the Trinidad stop being longer than normal due to major equipment refurbishment. The plant in Barbados had frequent unplanned stoppages during the period and its planned maintenance stop is scheduled for August 2014.

The withholding tax credit in 2013 H1 of \$37.7m is equal to 15.6 cents which if excluded from the reported Earnings per Share (EPS) of 25.7 cents will leave

comparison of 10.1 cents for H1 2013 compared 12.2 cents for H1 2014 which itself includes 9.1 cents for the Non-Recurring Charges. Accordingly, core EPS for H1 2014 would be 21.3 cents compared to 16.1 cents for H1 2013.

For H1 2014, the TCL Group made all debt service payments by their due dates and was fully compliant with all ratio covenants and other loan terms.

The Industrial Court issued its ruling in the labour dispute involving workers in Trinidad which has resulted in an obligation of \$109 million for retroactive pay for TCL and TPL to be paid by August 8. Whilst the full provision has been made in the financials at June 30, the two affected companies appealed the entire ruling and a stay of execution has been granted until October 13, 2014, when the substantive matter will be heard.

### OUTLOOK

Key markets of Trinidad, Guyana, and Suriname remain buoyant whilst the others have stabilized and accordingly the Group expects better second half results from operations as the annual plant stops at the two largest plants have already taken place in H1. The high finance cost remains a major drag on net profits and the Group will continue its efforts to secure a reduction in the high rate of interest which in turn will result in lower debt service payments and enhanced financial performance.

A shareholder group is seeking to hold a Compulsory Meeting of Shareholders which the TCL Group intends to challenge as our attorneys have advised that the calling of this meeting is in contempt of Court, as an Appeal Court injunction is currently in place.

Andy J. Bhajan

Andy J. Bhajan  
Group Chairman  
August 11, 2014

Dr. Rollin Bertrand

Dr. Rollin Bertrand  
Director/Group CEO  
August 11, 2014

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| TT\$'000   | UNAUDITED                  |                | RESTATED                 |                 | AUDITED<br>RESTATED |
|--|----------------------------|----------------|--------------------------|-----------------|---------------------|
|  | Three Months<br>Apr to Jun |                | Six Months<br>Jan to Jun |                 |                     |
|  | 2014                       | 2013           | 2014                     | 2013            |                     |
| <b>Profit for the year</b>   | <b>18,991</b>              | <b>56,220</b>  | <b>31,960</b>            | <b>70,401</b>   | <b>67,281</b>       |
| <i>Other Comprehensive Income to be reclassified to profit and loss in subsequent periods:</i>           |                            |                |                          |                 |                     |
| Exchange loss on loan to subsidiary  | —                          | (1,558)        | —                        | (30,962)        | —                   |
| Exchange differences on translation of foreign operations  | (12,774)                   | 4,885          | (24,232)                 | 11,626          | (37,583)            |
| <b>Net Other Comprehensive (loss)/Income to be reclassified to profit and loss in subsequent periods</b> | <b>(12,774)</b>            | <b>(6,673)</b> | <b>(24,232)</b>          | <b>(19,336)</b> | <b>(37,583)</b>     |
| <i>Other Comprehensive Income not to be reclassified to profit and loss in subsequent periods:</i>       |                            |                |                          |                 |                     |
| Re-measurement gains/(losses) on defined benefit plans   | —                          | —              | —                        | —               | 59,678              |
| Income tax effect  | —                          | —              | —                        | —               | (13,685)            |
| <b>Net Other Comprehensive Income not to be reclassified to profit and loss in subsequent periods</b>    | <b>—</b>                   | <b>—</b>       | <b>—</b>                 | <b>—</b>        | <b>45,993</b>       |
| <b>Other Comprehensive Income/(loss) for the year, net of tax</b>  | <b>(12,774)</b>            | <b>(6,673)</b> | <b>(24,232)</b>          | <b>(19,336)</b> | <b>8,410</b>        |
| <b>Total Comprehensive Income/(loss) for the year, net of tax</b>  | <b>6,217</b>               | <b>49,547</b>  | <b>7,728</b>             | <b>51,065</b>   | <b>75,691</b>       |
| <b>Attributable to:</b>  |                            |                |                          |                 |                     |
| Shareholders of the Parent   | 8,796                      | 41,150         | 11,432                   | 47,902          | 75,813              |
| Non-controlling interests  | (2,579)                    | 8,397          | (3,704)                  | 3,163           | (122)               |
|  | <b>6,217</b>               | <b>49,547</b>  | <b>7,728</b>             | <b>51,065</b>   | <b>75,691</b>       |

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| TT\$'000   | UNAUDITED      | AUDITED        |
|--|----------------|----------------|
|  | 30.06.2014     | 31.12.2013     |
| Non-current assets                                       | 2,503,039      | 2,562,371      |
| Current assets   | 789,714        | 836,769        |
| Current liabilities                                      | (680,326)      | (698,732)      |
| Non-current liabilities                                  | (2,068,402)    | (2,164,111)    |
| <b>Total net assets</b>                                  | <b>544,025</b> | <b>536,297</b> |
| Share capital  | 466,206        | 466,206        |
| Reserves   | 106,759        | 95,327         |
| <b>Equity attributable to Shareholders of the Parent</b> | <b>572,965</b> | <b>561,533</b> |
| Non-controlling interests                                | (28,940)       | (25,236)       |
| <b>Total Equity</b>                                      | <b>544,025</b> | <b>536,297</b> |

## CONSOLIDATED STATEMENT OF CASH FLOWS

| TT\$'000   | UNAUDITED                |                 | AUDITED<br>RESTATED |
|--|--------------------------|-----------------|---------------------|
|  | Six Months<br>Jan to Jun |                 |                     |
|  | 2014                     | 2013            |                     |
| <b>Profit before Taxation</b>                                | <b>43,684</b>            | <b>44,753</b>   | <b>33,791</b>       |
| <b>Adjustment for non-cash items</b>                         | <b>171,098</b>           | <b>168,760</b>  | <b>396,638</b>      |
|  | <b>214,782</b>           | <b>213,513</b>  | <b>430,429</b>      |
| Changes in working capital                                   | 54,529                   | (3,527)         | (11,787)            |
|  | 269,311                  | 209,986         | 418,642             |
|  | (125,018)                | (119,790)       | (235,936)           |
| <b>Net Interest, taxation and pension contributions paid</b> | <b>144,293</b>           | <b>90,196</b>   | <b>182,706</b>      |
| <b>Net cash generated by operating activities</b>            | <b>(36,751)</b>          | <b>(32,045)</b> | <b>(72,998)</b>     |
| <b>Net cash used in investing activities</b>                 | <b>(87,675)</b>          | <b>(48,415)</b> | <b>(93,971)</b>     |
| <b>Increase in cash and cash equivalents</b>                 | <b>19,867</b>            | <b>9,736</b>    | <b>15,737</b>       |
| <b>Currency adjustment – opening balance</b>                 | <b>(596)</b>             | <b>(944)</b>    | <b>(994)</b>        |
| <b>Net cash – beginning of year</b>                          | <b>57,804</b>            | <b>43,061</b>   | <b>43,061</b>       |
| <b>Net cash – end of year</b>                                | <b>77,075</b>            | <b>51,853</b>   | <b>57,804</b>       |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| TT\$'000                                 | PARENT              |                     |                    | NON-CONTROLLING INTERESTS |                     |                    |
|--|---------------------|---------------------|--------------------|---------------------------|---------------------|--------------------|
|  | UNAUDITED           | RESTATED            | RESTATED           | UNAUDITED                 | RESTATED            | RESTATED           |
|  | Jan to June<br>2014 | Jan to June<br>2013 | Jan to Dec<br>2013 | Jan to June<br>2014       | Jan to June<br>2013 | Jan to Dec<br>2013 |
| <b>Balance at beginning of period</b>    | <b>561,533</b>      | <b>485,720</b>      | <b>485,720</b>     | <b>(25,236)</b>           | <b>(24,654)</b>     | <b>(24,654)</b>    |
| Other Comprehensive Income/(loss)        | (18,484)            | (15,307)            | 17,614             | (5,748)                   | (4,029)             | (9,204)            |
| Profit after taxation                    | 29,916              | 63,209              | 58,199             | 2,044                     | 7,192               | 9,082              |
| <b>Total Comprehensive Income/(Loss)</b> | <b>11,432</b>       | <b>47,902</b>       | <b>75,813</b>      | <b>(3,704)</b>            | <b>3,163</b>        | <b>(122)</b>       |
| Dividends paid                           | —                   | —                   | —                  | —                         | —                   | (460)              |
| <b>Balance at end of period</b>          | <b>572,965</b>      | <b>533,622</b>      | <b>561,533</b>     | <b>(28,940)</b>           | <b>(21,491)</b>     | <b>(25,236)</b>    |



TRINIDAD CEMENT LIMITED

# CONSOLIDATED INTERIM FINANCIAL REPORT

FOR THE SIX MONTHS ENDED JUNE 30, 2014 (CONTINUED)

| SEGMENT INFORMATION                                    |           |          |           |                           |           |
|--|-----------|----------|-----------|---------------------------|-----------|
| TTS'000  | CEMENT    | CONCRETE | PACKAGING | CONSOLIDATION ADJUSTMENTS | TOTAL     |
| <b>UNAUDITED SIX MONTHS ENDED JANUARY TO JUNE 2014</b> |           |          |           |                           |           |
| Revenue  |           |          |           |                           |           |
| Total  | 1,146,602 | 100,909  | 42,475    | —                         | 1,289,986 |
| Intersegment   | (177,105) | —        | (39,298)  | —                         | (216,403) |
| Third party  | 969,497   | 100,909  | 3,177     | —                         | 1,073,583 |
| Profit before tax                                      | 28,663    | 10,548   | 3,464     | 1,009                     | 43,684    |
| Depreciation and impairment                            | 61,111    | 3,022    | 652       | (1,920)                   | 62,865    |
| Segment assets   | 3,820,402 | 149,324  | 109,836   | (786,810)                 | 3,292,752 |
| Segment liabilities                                    | 2,990,672 | 53,763   | 32,471    | (328,179)                 | 2,748,727 |
| Capital expenditure                                    | 34,141    | 2,363    | 247       | —                         | 36,751    |
| <b>RESTATED SIX MONTHS JANUARY TO JUNE 2013</b>        |           |          |           |                           |           |
| Revenue  |           |          |           |                           |           |
| Total  | 1,085,751 | 85,043   | 46,350    | —                         | 1,217,144 |
| Intersegment   | (181,354) | —        | (41,687)  | —                         | (223,041) |
| Third party  | 904,397   | 85,043   | 4,663     | —                         | 994,103   |
| Profit before tax                                      | 30,871    | 4,173    | 6,610     | 3,099                     | 44,753    |
| Depreciation and impairment                            | 62,986    | 3,125    | 589       | (2,845)                   | 63,855    |
| Segment assets   | 3,813,650 | 150,311  | 111,566   | (712,638)                 | 3,362,889 |
| Segment liabilities                                    | 3,234,756 | 59,321   | 36,741    | (480,060)                 | 2,850,758 |
| Capital expenditure                                    | 28,375    | 3,615    | 55        | —                         | 32,045    |
| <b>RESTATED YEAR JANUARY TO DECEMBER 2013</b>          |           |          |           |                           |           |
| Revenue  |           |          |           |                           |           |
| Total  | 2,102,515 | 175,580  | 90,585    | —                         | 2,368,680 |
| Intersegment   | (343,612) | —        | (84,019)  | —                         | (427,631) |
| Third party  | 1,758,903 | 175,580  | 6,566     | —                         | 1,941,049 |
| (Loss)/Profit before tax                               | (404,510) | (185)    | 10,201    | 428,285                   | 33,791    |
| Depreciation and impairment                            | 124,499   | 8,443    | 1,179     | (3,831)                   | 130,290   |
| Segment assets   | 3,787,827 | 147,028  | 98,814    | (634,529)                 | 3,399,140 |
| Segment liabilities                                    | 3,291,902 | 54,843   | 24,447    | (508,349)                 | 2,862,843 |
| Capital expenditure                                    | 67,335    | 6,249    | 373       | —                         | 73,957    |

**NOTES:**

**1. Basis of Preparation**

The summary consolidated financial statements are prepared in accordance with criteria developed by management. Under management's established criteria, management discloses the summary consolidated statement of financial position, summary consolidated statement of income, summary consolidated statement of comprehensive income, summary consolidated statement of changes in equity and summary consolidated statement of cash flows.

**2. Accounting Policies**

These summary consolidated financial statements have been prepared in accordance with the accounting policies set out in "Note 2" of the December 31st, 2013 audited financial statements consistently applied from period to period. The Group has adopted all the new and revised accounting standards that are mandatory for annual accounting periods beginning on or after January 1st, 2014 and which are relevant to the Group's operations.

**3. Earnings Per share**

Earnings per share (EPS) is calculated by dividing the net profit attributable to shareholders of the Parent by the weighted average number of ordinary shares outstanding during the period. The weighted average number of ordinary shares in issue for the period has been determined by deducting from the total number of issued shares of 249,765M, the 3,752M (2013: 3,752M) shares that were held as unallocated shares by our ESOP.

**4. Segment Information**

Management's principal reporting and decision making are by product and accordingly the segment information is so presented.

**5. Going concern**

The Group has reported a profit before taxation of \$33.8 million for the year ended 31 December 2013 (restated loss of \$351.7 million in 2012) and there is \$2.0 billion in outstanding debt obligations as presented on the consolidated statement of financial position as at 31 December 2013.

For the TCL Group, debt service (inclusive of principal and interest) is forecast to be \$368 million for 2014 (2013: \$298 million). The key risks to the Group's sustainability are declining domestic markets and unexpected plant stoppages due to technical problems with plant assets. Debt service as a percentage of budgeted Group EBITDA ranges from 67% in 2014 to 55% in 2018. The Group's operating results in recent years have been below the budgeted targets given the declining market demand and plant challenges arising from constrained working capital.

The Industrial Court in Trinidad has ruled on worker pay increases for the years 2009 - 2011 which has created a retroactive pay obligation of \$100m which was mandated to be paid by August 8. The Group has appealed this decision in its entirety and a stay of execution was granted to October 13, 2014 when the substantive case will be heard.

Based on current plans and strategies being pursued and implemented the Directors have a reasonable expectation that the TCL Group will generate adequate cash flows and profitability which would allow the Group to continue in operational existence for the foreseeable future.

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