



TRINIDAD CEMENT LIMITED

# CONSOLIDATED INTERIM FINANCIAL REPORT

FOR THE THREE MONTHS ENDED MARCH 31, 2013

## CONSOLIDATED STATEMENT OF INCOME

TT\$'000	UNAUDITED	RESTATED	RESTATED
	Three Months Jan to March 2013	Three Months Jan to March 2012	Year Jan to Dec 2012
<b>REVENUE</b>	<b>482,139</b>	<b>365,075</b>	<b>1,615,888</b>
<b>Earnings before interest, tax, depreciation &amp; amortisation</b>	<b>114,157</b>	<b>11,155</b>	<b>154,987</b>
Depreciation	(32,351)	(37,285)	(149,486)
Impairment charges and write-offs	-	-	(88,552)
Loss on disposal of property, plant and equipment	-	-	(6,806)
Operating Profit/(Loss)	81,806	(26,130)	(89,857)
Restructuring expenses	-	(8,006)	(49,143)
Finance costs	(65,232)	(51,289)	(244,655)
<b>Profit/(Loss) before taxation</b>	<b>16,574</b>	<b>(85,425)</b>	<b>(383,655)</b>
Taxation	(2,393)	10,575	(6,704)
<b>Profit/(Loss) for the year</b>	<b>14,181</b>	<b>(74,850)</b>	<b>(390,359)</b>
<b>Attributable to:</b>			
Shareholders of the Parent	17,056	(62,369)	(326,115)
Non-controlling Interests	(2,875)	(12,481)	(64,244)
	<b>14,181</b>	<b>(74,850)</b>	<b>(390,359)</b>
<b>Basic and diluted Earnings/(Loss) per Share - cents:</b>	<b>7</b>	<b>(25)</b>	<b>(133)</b>

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TT\$'000	UNAUDITED	RESTATED	RESTATED
	Three Months Jan to March 2013	Three Months Jan to March 2012	Year Jan to Dec 2012
<b>Profit/(Loss) after Taxation</b>	<b>14,181</b>	<b>(74,850)</b>	<b>(390,359)</b>
Revised IAS 19: actuarial loss	-	(1,669)	(6,676)
Foreign currency loss on subsidiary loans	(19,404)	-	-
Currency translation	6,741	(893)	1,791
	<b>1,518</b>	<b>(77,412)</b>	<b>(395,244)</b>
<b>Attributable to:</b>			
Shareholders of the Parent	6,752	(64,732)	(330,886)
Non-controlling Interests	(5,234)	(12,680)	(64,358)
	<b>1,518</b>	<b>(77,412)</b>	<b>(395,244)</b>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

TT\$'000	UNAUDITED	RESTATED
	31.03.2013	31.12.2012
Non-Current Assets	2,765,720	2,800,933
Current Assets	879,678	856,345
Current Liabilities	(693,563)	(677,460)
Non-Current Liabilities	(2,287,541)	(2,317,042)
<b>Total Net Assets</b>	<b>664,294</b>	<b>662,776</b>
Share Capital	466,206	466,206
Reserves	228,538	221,786
<b>Equity attributable to Shareholders of the Parent</b>	<b>694,744</b>	<b>687,992</b>
Non-controlling Interests	(30,450)	(25,216)
<b>Total Equity</b>	<b>664,294</b>	<b>662,776</b>

## DIRECTORS' STATEMENT

For the 1st quarter 2013, the Group recorded Earnings before Interest, Taxation, Depreciation and Amortisation (EBITDA) of \$114.2 million which reflects a very significant improvement over the results for Q1 2012, reaching 74% of the EBITDA for the entire prior year. Revenue for the quarter, increased by \$117 million compared with the prior year as a result of higher cement sales volumes (in Trinidad and Tobago by 52%, in Jamaica by 7% and in export markets by 29%) and higher selling prices in most markets. Concrete volumes have also exceeded the prior year period by 10%. As a result of the significant expenditure made in the latter part of last year, plant performance has been more reliable and efficient with clinker production exceeding prior year by 32% (partially due to the TCL strike in 2012) and cement production by 21%.

Finance costs for the 1st quarter of 2013 increased by \$13.9 million largely as a result of foreign exchange losses of \$11.3 million arising from the 6.2% depreciation of the Jamaican dollar in the quarter. Stabilisation of the exchange rate is expected in the near term as the government of Jamaica finalises a funding agreement with the IMF.

As a consequence of the above factors, the Group is reporting a Net Profit after Taxes for the first quarter of \$14.2 million compared with a

Loss of \$74.9 million in the prior year quarter. This translates to Earnings per Share attributable to shareholders of the parent of 7 cents compared with a Loss per Share of 25 cents in the prior year.

For Q1 2013, the Group generated net cash from operations of \$103.8 million from which principal and interest payments of \$70.7 million on the restructured loans were made on March 22 following from the first payment of \$51.3 million in December 2012. Additionally, as at March 31 2013, the Group met the three financial ratio covenants contained in the loan restructuring agreement.

### Outlook

The Trinidad and Tobago market has recorded very strong demand and it is anticipated this will continue. While there was declining demand in Jamaica and Barbados, it is hoped that post IMF agreement, in the former, and general elections, in the latter, growth will return to these markets. In addition, the growth being experienced in Guyana and Suriname and the initiatives by the Group in the pursuit of additional export markets, plant efficiency and cost containment, are likely to contribute to the continuation of the good results for the coming months.

Andy J. Bhajan

Andy J. Bhajan  
Group Chairman  
May 3, 2013

Dr. Rollin Bertrand

Dr. Rollin Bertrand  
Director/Group CEO  
May 3, 2013

## CONSOLIDATED STATEMENT OF CASH FLOWS

TT\$'000	UNAUDITED	RESTATED
	Three Months Jan to March 2013	Year Jan to Dec 2012
<b>Profit/(Loss) before Taxation</b>	<b>16,574</b>	<b>(383,655)</b>
Adjustment for non-cash items	102,408	556,989
	118,982	173,334
Changes in working capital	(15,214)	(6,856)
	103,768	166,478
Restructuring expenses paid	-	(49,143)
Net Interest, taxation and pension contributions paid	(57,307)	(73,553)
Net cash generated by operating activities	46,461	43,782
Net cash used in investing activities	(14,846)	(77,878)
Net cash used in financing activities	(25,548)	(10,020)
Increase/(decrease) in cash and cash equivalents	6,067	(44,116)
Currency adjustment - opening balance	(422)	(2,033)
Net cash - beginning of year	11,159	57,308
<b>Net cash - end of year</b>	<b>16,804</b>	<b>11,159</b>

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

TT\$'000	PARENT		NON-CONTROLLING INTERESTS	
	UNAUDITED	RESTATED	UNAUDITED	RESTATED
	Three Months Jan to March 2013	Year Jan to Dec 2012	Three Months Jan to March 2013	Year Jan to Dec 2012
<b>Balance at beginning of period</b>	<b>687,992</b>	<b>1,125,720</b>	<b>(25,216)</b>	<b>42,411</b>
Restatement of opening balance	-	(106,842)	-	(1,756)
	687,992	1,018,878	(25,216)	40,655
Other comprehensive income	-	(6,161)	-	(515)
Currency translation and other adjustments	4,074	1,390	2,667	401
Foreign currency loss on subsidiary loans	(14,378)	-	(5,026)	-
	-	-	-	-
Profit/(Loss) after taxation	17,056	(326,115)	(2,875)	(64,244)
Dividends forfeited/(paid)	-	-	-	(1,513)
<b>Balance at end of period</b>	<b>694,744</b>	<b>687,992</b>	<b>(30,450)</b>	<b>(25,216)</b>



TRINIDAD CEMENT LIMITED

# CONSOLIDATED INTERIM FINANCIAL REPORT

FOR THE THREE MONTHS ENDED MARCH 31, 2013 (CONTINUED)

## SEGMENT INFORMATION

TTS'000	CEMENT	CONCRETE	PACKAGING	CONSOLIDATION ADJUSTMENTS	TOTAL
<b>UNAUDITED THREE MONTHS ENDED MARCH 2013</b>					
<b>Revenue</b>					
Total	520,424	36,282	23,092	-	579,798
Intersegment	(77,360)	-	(20,299)	-	(97,659)
Third Party	<u>443,064</u>	<u>36,282</u>	<u>2,793</u>	-	<u>482,139</u>
Profit/(Loss) before tax	11,620	(186)	3,959	1,181	16,574
Depreciation and impairment	31,944	1,558	295	(1,446)	32,351
Segment Assets	4,094,327	152,930	111,233	(713,092)	3,645,398
Segment Liabilities	3,838,464	66,415	38,163	(961,938)	2,981,104
Capital expenditure	12,446	2,375	25	-	14,846
<b>UNAUDITED THREE MONTHS ENDED MARCH 2012 RESTATED</b>					
<b>Revenue</b>					
Total	394,236	29,414	18,693	-	442,343
Intersegment	(60,161)	-	(17,107)	-	(77,268)
Third Party	<u>334,075</u>	<u>29,414</u>	<u>1,586</u>	-	<u>365,075</u>
(Loss)/Profit before tax	(85,866)	(2,250)	1,540	1,151	(85,425)
Depreciation and impairment	36,326	1,651	527	(1,219)	37,285
Segment Assets	4,515,625	160,102	117,015	(899,523)	3,893,219
Segment Liabilities	3,412,355	63,146	37,634	(714,315)	2,798,820
Capital Expenditure	14,294	876	-	-	15,170
<b>RESTATED YEAR JAN TO DEC 2012</b>					
<b>Revenue</b>					
Total	1,744,067	136,528	79,347	-	1,959,942
Intersegment	(271,510)	-	(72,544)	-	(344,054)
Third Party	<u>1,472,557</u>	<u>136,528</u>	<u>6,803</u>	-	<u>1,615,888</u>
(Loss)/Profit before tax	(613,891)	(8,160)	5,546	232,850	(383,655)
Depreciation and impairment	235,679	6,100	1,760	(5,501)	238,038
Segment Assets	4,313,810	157,268	105,217	(919,017)	3,657,278
Segment Liabilities	3,862,302	67,472	36,110	(971,382)	2,994,502
Capital Expenditure	64,758	12,330	825	-	77,913

## NOTES

### 1. Basis of Preparation

The summary consolidated financial statements are prepared in accordance with criteria developed by management. Under management's established criteria, management discloses the summary consolidated statement of financial position, summary consolidated statement of income, summary consolidated statement of comprehensive income, summary consolidated statement of changes in equity and summary consolidated statement of cash flows.

### 2. Accounting Policies

These summary consolidated financial statements have been prepared in accordance with the accounting policies set out in "Note 2" of the 31 December 2012 audited financial statements, except that the Group has adopted all the new and revised accounting standards, including IAS 19 and interpretations that are mandatory for accounting periods beginning on or after January 1, 2013 and which are relevant to the Group's operations.

### 3. Earnings Per share

Earnings per share (EPS) is calculated by dividing the net profit attributable to shareholders of the Parent by the weighted average number of ordinary shares outstanding during the period. The weighted average number of ordinary shares in issue for the period has been determined by deducting from the total number of issued shares of 249.765M, the 3.896M (2011: 3.896M) shares that were held as unallocated shares by our ESOP.

### 4. Segment Information

Management's principal reporting and decision making are by product and accordingly the segment information is so presented.

### 5. Going concern

The Group had reported a loss before taxation of \$378.7million for the year ended 31 December 2012 (\$457.3million in 2011) and there is \$2.05 billion in outstanding debt obligations as presented on its audited statement of financial position as at 31 December 2012. The TCL Group's strategies to achieve sustainability include aggressively pursuing new markets and additional market share in existing markets. Approximately 10% growth in cement sales volume is projected in the budget for Trinidad with modest volume growth in Barbados for 2013. In Jamaica, Caribbean Cement Company Limited (CCCL) is projecting additional market share by attracting current importers of cement to be supplied by CCCL. To counter rising input costs, the Group has increased its selling prices in most of its markets during 2012, further increases were made in January 2013 and the Group continues to implement cost reduction initiatives.

Based on current plans and strategies being pursued and implemented, including the successful completion of the debt restructure exercise in May 2012, the directors have a reasonable expectation that the TCL Group will generate adequate cash flows and profitability which would allow the Group to continue in operational existence for the foreseeable future.

### 6. Restatement

The Group has restated various pension balances and related expenses for 2012 as a result of the adoption of the revised IAS 19 – Employee Benefits – which became effective January 1, 2013 and required retrospective application.